

# JULIE SCHALLER

X-ray vision for your greatest potential and ideal career

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## EXPERIENCE

### Co-Founder, Leadership Coach

#### M-Power Coaching, LLC

📅 05/2012 - ongoing 📍 Issaquah, Washington

Develop and lead transformational leadership development programs and coaching to business professionals. Architect of the Mastering Leadership and Career GPS System coaching programs.

- Mastering Leadership results show 100% handle conflict confidently - up from 70% at program start.

### Business Advisor & Consultant

#### Simplicity Consulting, Inc.

📅 09/2008 - 07/2012 📍 Kirkland, Washington

Identified and managed Microsoft client relationships across Xbox, Mobile, Hardware, Sales Marketing Services Group, and Server & Tools. Matched consulting needs with qualified, capable vendors.

- Doubled consulting business revenue for above listed groups YOY

### Director, Business Management

#### World-Wide Retail Sales & Marketing, Microsoft Corp

📅 01/2002 - 10/2006 📍 Redmond, Washington

Led and implemented divisional initiatives including business planning, budgeting, people development, global events and customer satisfaction.

- Developed and led divisional diversity and work-health program which led to a 9-point YOY improvement in the division's work-health index.
- Received 4 divisional awards for exceptionally high performance

### Senior Program Manager, Launch Planning

#### World-Wide Retail Operations, Microsoft Corporation

📅 04/1996 - 01/2002 📍 Redmond, Washington

- Managed operational processes for Xbox and Xbox Live launches
- Received 3 divisional awards for project and cross-group management

## PARTIAL CLIENT LIST

Microsoft Corporation

Nordstrom Corporation

T-Mobile US, Inc

Simplicity Consulting, Inc.

## MOST PROUD OF



Transforming Client Careers



Leading with Authenticity

## WHAT CLIENTS SAY

*"Working with Julie as a coach was an extremely positive experience. She is a talented professional who listens deeply, asks smart intuitive questions and supports you in discovering your true potential..."*

*She is truly outstanding to work with and a true, trusted business partner. I highly recommend working with Julie as a coach."*

Molly Grove, HR Manager, NAES Corporation

## EDUCATION

BA, Communications & PR

University of Washington

## CERTIFICATION

Professional Certified Coach (PCC)

International Coach Federation

Social Branding Analyst

Reach Personal Branding

Certified Professional

Myers-Briggs Personality Typing